



Regional Network Talent Manager

The Regional Talent Manager “RTM”, serves as a regional resource in the development of talent proposals for companies seeking to expand existing operations, or to introduce new operations to a community as a regional partner to JobsOhio. Develops a service delivery road map in combination with local, regional and JobsOhio identified partners, for businesses to deliver talent strategies. Acts as the connector between businesses and entities that can pro-actively affect the output of talent in specific occupational areas in a designated region. Confidentiality in project delivery is expected and required.

Core Functions:

- **Talent Services Vetting:** Acts as talent point of contact for project managers within JobsOhio during initial vetting process. Conducts required research as outlined as related to regional competitiveness and assets. Joins in meetings with potential clients as requested.
- **Develops Regional Delivery Road Map for Project Delivery:** Executes visits with existing/potential regional partners and vendors. Introduces JobsOhio contract process and follows up through contract execution. Monitors project pipelines and identifies SMEs relevant to projects to provide insight on training and educational needs for clients.
- **Servicing Projects with Local Connections:** Utilizing regional marketing guide, develops strategies to connect companies with local sources of talent and submits plans to Manager of Talent Operations at JobsOhio.
- **Functions as a resource for regional companies and their talent needs;** facilitating dialogue for connections as directed by network office leadership in support of attraction, expansions and retention efforts.

Desired Qualifications and Skills:

- SHRM certification and/or workforce planning certifications, preferred.
- HR degree or time in an HR role, specifically prior recruitment experience preferred.
- Bachelor’s degree and/or equivalent experience in meeting talent/training needs of businesses.
- Demonstrates history of and attention to detail managing broad-based projects and achieving collaboration across varying organizations and agendas.
- Prior experience using Salesforce ideal.

To apply, please send resume to Cheryl Hay at hay@jobsOhio.com